




# Vinayak Ojha *Software Engineer*

 vinayakojha.96@gmail.com

 9784006722

 Jaipur

 Vinayak Ojha

## Profile

---

Software Engineer with almost 3 years of experience specializing in backend development using Node.js and Express, with expertise in Azure and AWS cloud services. Proven ability to build scalable APIs, design cloud-native architectures, and translate business needs into robust technical features. Strong background in client interaction, analytics development, and team collaboration.

## Professional Experience

---

### Celebal Technologies, *Software Developer*

05/2023 – present

Jaipur, India

- Designed and deployed scalable backend services for an LLM-based chatbot using Node.js and Express, improving response time by **30%**.
- Built real-time analytics dashboards using CosmosDB, Azure KQL, and Databricks, reducing report generation time from hours to **under 5 minutes**.
- Optimized CosmosDB, MongoDB, and MySQL queries, reducing database latency by **40%**.
- Integrated OpenAI APIs and LLaMA models, enhancing chatbot NLP performance and boosting user satisfaction scores by **25%**.
- Contributed to technical pre-sales efforts, resulting in **3 new client acquisitions** through live solution demos.

### BeamX TechLabs, *Software developer*

12/2022 – 05/2023

Hyderabad, India

- Developed RESTful APIs serving over **100k+ requests/day**, ensuring 99.9% uptime.
- Led the migration from JWT to Keycloak with SAML, improving authentication security and reducing login errors by **63%**.
- Configured and fine-tuned Nginx reverse proxy setups, improving load balancing efficiency by **35%**.

### RiserTechhub, *Jr. Software Developer*

06/2022 – 12/2022

Gurgaon, India

- Created 20+ secure and scalable APIs with JWT authentication, decreasing bug reports by **50%** post-launch.
- Integrated MetaMask for crypto transactions, reducing payment failures by **40%**.

### Kirloskar Brothers Limited, *Business Manager*

07/2021 – 02/2022

Gurgaon, India

- Drove a **25% increase** in sales revenue by leading area development strategies across 40+ industrial clients.
- Conducted 12+ technical workshops and partner training sessions, improving partner retention by **20%**.

### Groz Engineering Tools, *Sr. Sales Executive*

03/2019 – 07/2021

Gurgaon, India

- Achieved **₹80L+ annual sales**, ranking in the top 10% of the national sales team.
- Launched 5+ client seminars across NCR, resulting in a **35% growth** in qualified leads year-over-year.

## Projects

---

### Konverto.AI (Celebal Technologies)

- Architected backend services using Node.js and databases (MySQL, MongoDB, CosmosDB).
- Built real-time analytics dashboards using AWS, Azure, and Databricks.
- Integrated OpenAI services and LLM models to deliver NLP-driven chatbot capabilities.
- Actively participated in technical pre-sales and client solution demos.

### IGT Chatbot (Celebal Technologies)

- Built a chatbot leveraging Azure Bot Framework and OpenAI, integrated with CosmosDB.
- Deployed and maintained features for dynamic user interaction.

### LoadMiles (BeamX TechLabs)

- Solely handled backend development using Node.js and MongoDB.
- Migrated authentication from JWT to Keycloak; integrated third-party financial services using SAML.
- Project is live and used in real-time logistics finance applications.

## Skills

---

### Skills

- **Backend Development:** Node.js, Express.js.
- **Databases:** MongoDB, CosmosDB, MySQL, DynamoDB.
- **Cloud Platforms:** Azure (DevOps, Bot Services, App Services, AD), AWS (S3, DynamoDB, App Versioning).
- **Authentication:** Keycloak, JWT, OAuth2.0.
- **CI/CD & DevOps:** Azure DevOps, Jenkins, CircleCI, Docker, Kubernetes.
- **Testing & Monitoring:** Postman, Azure Application Insights.
- **Version Control:** Git, GitHub, GitLab.
- **Agile & Soft Skills:** Scrum, Client Communication, Requirement Gathering, Team Collaboration, Problem Solving

## Education

---

**Mechanical Engineer,** *Rajasthan Technical University*

08/2014 – 07/2018  
Jaipur, India